

Week 11 Quiz

 This Quiz Will Be Submitted In Thirty Minutes



 This is a preview of the published version of the quiz

Started: Oct 29 at 10:25pm

Quiz Instructions

Question 1

1 pts

The agreement part of a legal contract must contain

- ☐ A counteroffer
- ☐ Multiple parties
- ☐ An offer and acceptance
- ☐ None of the above

Question 2

1 pts

Lenny Parker has handed her client, John Westwind of Sails West, Inc. a contract for the design services to plan and specify the showroom and offices of his yacht sales office in San Diego, California. In discussing the terms of the contract, Westwind states that the fee for the project is higher than a competitor, but would rather work with Parker. Westwind says that he will sign the contract if Parker lowers her fee by ten percent. What does this exchange mean in terms of defining a contract?

- ☐ Westwind has made a counter offer which Parker can refuse
- ☐ Parker should refuse to negotiate in this way as it is unprofessional
- ☐ Parker has made a firm offer since it is in writing and cannot change her offer
- ☐ Westwind is interfering with the concept of mutual assent

Question 3

1 pts

Gail has been discussing a project with her client Paul, to design a new recording studio. The meeting with Paul occurred when Gail was selected after a RFP response. Gail's proposal discusses the scope of the project, compensation, payment terms, and asks for a retainer. What is Paul's role in this situation?

- ☐ Gail is the offeror since it is her proposal that details the scope and fee
- ☐ Paul is the offeree who must agree to Gail's terms
- ☐ Gail is the offeree who has legal capacity to enter into the agreement
- ☐ Paul is the offeror since he sent out the RFP that spelled out the scope

Question 4

1 pts

An oral agreement for design services or the sale of goods...

- ☐ Is only legal for design services charged by the hour

☐ Is legal, though provides no protection for the designer

☐ Is only legal for the sale of goods over \$500 but not more than \$1000

☐ Is not legally binding on either party

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Question 5

1 pts

Which of the following statements is false in regards to what "breach" means?

☐ All of the above are true about breach

☐ The court will relieve the harmed party of having to pay outstanding amounts due until the contracted item is delivered as contracted for

☐ The client will not have to pay outstanding fees until the breach has been remedied

☐ One of the parties did not fulfill the obligations of the contract.

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