

Quiz Summary

Section Filter ▾

Student Analysis

Item Analysis

Average Score

75%

High Score

100%

Low Score

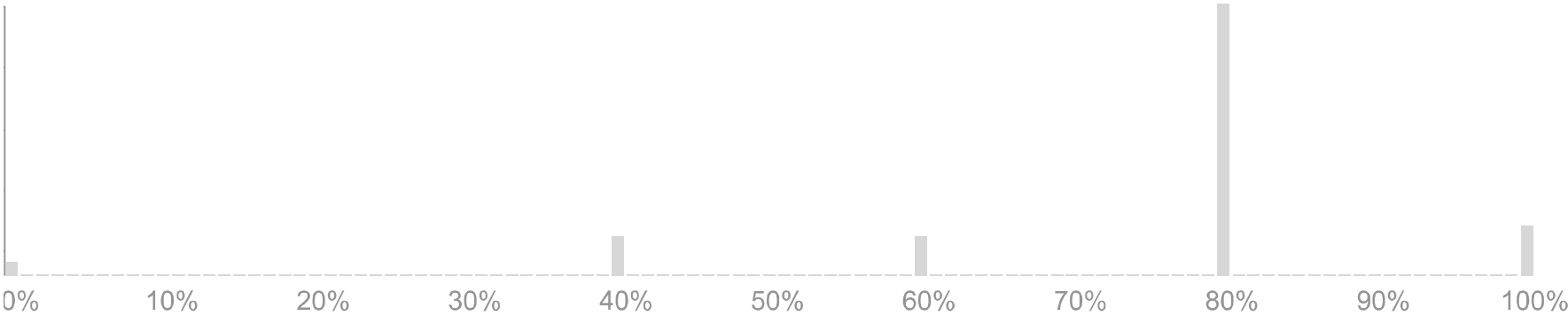
0%

Standard Deviation

0.99

Average Time

10:55



Question Breakdown

Attempts: 33 out of 33

The agreement part of a legal contract must contain

+0.74Discrimination
Index ?

A counteroffer		0 %	88%
An offer and acceptance	29 respondents	88 %	✓ answered correctly
Multiple parties	2 respondents	6 %	
None of the above	2 respondents	6 %	

Attempts: 33 out of 33

Lenny Parker has handed her client, John Westwind of Sails West, Inc. a contract for the design services to plan and specify the showroom and offices of his yacht sales office in San Diego, California. In discussing the terms of the contract, Westwind states that the fee for the project is higher than a competitor, but would rather work with Parker. Westwind says that he will sign the contract if Parker lowers her fee by ten percent. What does this exchange mean in terms of defining a contract?

+0.44Discrimination
Index ?

Parker should refuse to negotiate in this way as it is unprofessional	10 respondents	30 %	
Parker has made a firm offer since it is in writing and cannot change her offer	4 respondents	12 %	
Parker should refuse to negotiate in this way as it is unprofessional	7 respondents	21 %	✓
Westwind is interfering with the concept of mutual assent	12 respondents	36 %	

21%
answered
correctly

Attempts: 33 out of 33

Gail has been discussing a project with her client Paul, to design a new recording studio. The meeting with Paul occurred when Gail was selected after a RFP response. Gail's proposal discusses the scope of the project, compensation, payment terms, and asks for a retainer. What is Paul's role in this situation?

+0.58

Discrimination
Index (?)

Paul is the offeror since he sent out the RFP that spelled out the scope		0 %	
Gail is the offeror since it is her proposal that details the scope	27 respondents	82 %	✓

and fee

Gail is the offeree who has legal capacity to enter into the agreement		0 %
Paul is the offeree who must agree to Gail's terms	6 respondents	18 %

82%
answered
correctly

Attempts: 33 out of 33

+0.44

An oral agreement for design services or the sale of goods...

Discrimination
Index ?

Is not legally binding on either party	2 respondents	6 %
Is only legal for design services charged by the hour		0 %
Is only legal for the sale of goods over \$500 but not more than \$1000	1 respondents	3 %
Is legal, though provides no protection for the designer	30 respondents	91 %



91%
answered
correctly

Attempts: 33 out of 33

+0.76

Which of the following statements is false in regards to what "breach" means? Discrimination Index ?

- The client will not have to pay outstanding fees until the breach has been remedied 0 %
- One of the parties did not fulfill the obligations of the contract. 3 respondents 9 %
- All of the above are true about breach** 30 respondents 91 %
- The court will relieve the harmed party of having to pay outstanding amounts due until the contracted item is delivered as contracted for 0 %

91%
answered
correctly